

THE ROLE (Job ID: AU-436)

Job title: Business Development Manager

Summary of role:

CIT Dynamics is looking for a someone to fill the role of BDM. Your job as a business development manager is to identify sales leads, pitch goods or services to new clients and maintain a good working relationship with new contacts.

Responsibilities:

- Following up new business opportunities and setting up meetings
- Planning and preparing presentations.
- Communicating new product developments to prospective clients
- Overseeing the development of marketing literature
- Providing management with feedback

Reporting structure/composition of team:

/// Director Aus

EXPERIENCE/SKILLS & QUALIFICATIONS REQUIRED

- Bachelor's degree or equivalent work experience
- 3-5 years of experience working in BDM
- 2+ years of experience in a high-level administrative support position

PERSON SPECIFICATION

To be considered for the role, you must be able to demonstrate that you have:

- Association Knowledge
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How to apply:

Please email a resume and the job ID (seen at the top of this document) you wish to apply for to careers@citdynamics.com



CIT Dynamics

www.citdynamics.com