

## THE ROLE (Job ID: US-326)

**Job title:** Business Development Manager

**Summary of role:**

CIT Dynamics is looking for a someone to fill the role of BDM. Your job as a business development manager is to identify sales leads, pitch goods or services to new clients and maintain a good working relationship with new contacts.

**Responsibilities:**

- Following up new business opportunities and setting up meetings
- Planning and preparing presentations.
- Communicating new product developments to prospective clients
- Overseeing the development of marketing literature
- Providing management with feedback

**Reporting structure/composition of team:**

/// Directors (USA)

## EXPERIENCE/SKILLS & QUALIFICATIONS REQUIRED

- Bachelor's degree or equivalent work experience
- 3-5 years of experience working in BDM
- 2+ years of experience in a high-level administrative support position

## PERSON SPECIFICATION

**To be considered for the role, you must be able to demonstrate that you have :**

- Association Knowledge
- Event and logistic experience
- Ability to speak languages other than English



**How to apply:**

Please email a resume and the job ID (seen at the top of this document) you wish to apply for to [careers@citdynamics.com](mailto:careers@citdynamics.com)